

## **RFP 25-1914 Operation & Management of Food Services**

### **Questions and Answers**

Question 1: What is the financial model the incumbent café provider is operating under?

Answer 1: Annual management fee: \$103,000

College commission: 0%

Question 2: Is the college tied to any exclusive beverage deals? i.e. only pouring Coke or Pepsi?

Answer 2: There are no exclusive cafeteria pouring rights. However, there are Pepsi exclusive vending, micro-market, and concessions rights.

Question 3: Could you provide details on the current meal plan and its structure and performance?

Answer 3: The current residence hall meal plan is 3 meals per day, Monday through Friday when classes are in session. The rate for each resident is \$13.32.

The price for daily meals for faculty, staff, commuter students, and the public is \$5.54+tax for each meal: breakfast, lunch, and dinner.

Question 4: What calendar does the college follow?

Answer 4: Semester

Question 5: Is the cafe required to be open year-round?

Answer 5: As per the RFP, the college intends to offer residence hall student meals during the fall and spring semesters. However, the college intends to require the cafeteria to be open year-round to serve faculty, staff, commuter students, and the public.

Question 6: Date of award for RFP?

Answer 6: The college cannot provide an exact RFP award date. However, as per the RFP, the contractor must assume responsibilities on May 28, 2025. A contract should be fully executed prior to May 28, 2025.