# RFP 25-1917 Athletic and Box Office Ticketing System Issued: June 18, 2025

**Due on or Before: July 2, 2025, 1:00 PM (CT)** 

### GADSDEN STATE

#### COMMUNITY COLLEGE

**Purchasing Department** 

P. O. Box 227 · Gadsden, Alabama 35902-0227 · www.gadsdenstate.edu

#### **Purpose**

Gadsden State Community College (College) is soliciting proposals from ticketing companies to implement a ticketing system (System) for athletic programs and box office (Fine Arts) events.

#### **Background**

The College offers an array of associate degree and certificate programs. Students may enroll in classes at any of the College's five locations in Northeast Alabama. For more information about the College visit <a href="https://www.gadsdenstate.edu">www.gadsdenstate.edu</a>.

#### Scope of Work/Performance

GSCC is seeking proposals from ticketing companies to provide a comprehensive ticketing system solution. This system should encompass ticket sales across all platforms, including in-person, online, mobile, and any additional methods relevant to the industry. In addition to the ticketing functionalities, we require a solution that can also manage concession stand sales effectively. The ideal system should streamline operations, enhance the customer experience, and provide detailed reporting for both ticketing and concessions.

#### **Contract Period**

The College intends to award a contract to a sole offeror and establish a 12-month contract to renew automatically for a second, third, fourth, and fifth 12-month period. Fee structure adjustments may be considered during any contract extension period.

#### **Requests for Clarification**

Offerors desiring further information or interpretation of the scope of work or RFP requirements must make requests in writing to Kim Carter, Director of Purchasing, 1001 George Wallace Drive, Gadsden, AL 35903 or by email to purchasing@gadsdenstate.edu, at least seven (7) calendar days prior to proposal submission deadline. Answers to such requests will be posted at <a href="https://www.gadsdenstate.edu/operating-financial-data.cms">https://www.gadsdenstate.edu/operating-financial-data.cms</a>.

#### **Proposal Submission**

An original hard copy of the proposal plus one in USB format of the proposal must be mailed or handdelivered in a sealed envelope, marked with the RFP name and number listed on the outside envelope to the address provided herein. Proposals submitted after the due date and time will not be considered.

#### Include in your proposal:

- 1. **Company Profile:** A brief narrative describing the company's history, management team, qualifications, total number of years in business, higher education experience, and relevant experience.
- 2. **Personnel:** Describe your company's ability to provide coverage and support to the College. Provide current information about the company's location of service units that would service the account.

- 3. **Higher Education Experience:** Provide a list of all the higher education institutions served. At least three (3) account references from this list should be included and contain liaison names, telephone numbers, physical addresses, email addresses, and a description of services provided, and dates of services.
- 4. **System Capabilities:** Provide a complete description of the System's capabilities for ticketing, ecommerce, marketing, client relationship management, reporting, as well as any other capabilities.
- 5. **Fee Structure and Financial Controls:** Provide complete details of the company's fee structure. Provide details as to financial controls, and processes and procedures related to the ticketing services, sales, financial transactions, processing fees, retainage, and funds disbursement.
- 6. **Service & Support:** Provide a detailed description of client support and service including standards for 24x7x365 support.
- 7. **Security Profile:** Provide details of your company's hosting site, including security, redundancy, and system back up details, and emergency preparedness/disaster recovery methodology and plan. Indicate if hosting provided by vendor (SaaS) or by client. Please describe.
- 8. **Equipment Requirements:** Describe minimum venue intranet LAN server specifications and/or PC hardware/software/operating system requirements to utilize your system. Indicate compatibility with Windows and Mac OS. Indicate supported web browsers. Is the system compatible with mobile devices (i.e. tablets and cell phones), if so which operating systems? List any software or equipment that will require a static IP.
- 9. **Implementation Plan:** Describe the process used to implement the contracted services, including any customization or transition period that will be required. Provide a listing of events and timeframes for accomplishing the implementation, along with the training required for operations and reporting.
- 10. RFP Certification
- 11. Vendor Disclosure Statement
- 12. Certification of Compliance with Beason Hammon Act
- 13. Electronically signed *E-Verify MOU* (requested not required). The successful provider must provide an *E-Verify MOU*.

#### **Evaluation**

Responses will be reviewed for compliance with the scope of work and requirements for proposal submission stated in the RFP. Proposals deemed non-responsive will be eliminated from further consideration. The College may contact a company for clarification and/or to provide a product demonstration. Product demonstrations may be used to perform the evaluation. Other sources of information may be used to perform the evaluation.

#### **Delivery**

Proposals delivered by the **U. S. Postal Service** must be addressed to:

Gadsden State Community College ATTN: Purchasing Department

P. O. Box 227

Gadsden AL 35902-0227

Proposals delivered by **special courier service** (FedEx, UPS) must be addressed to:

Gadsden State Community College

ATTN: Purchasing

1001 George Wallace Drive

Gadsden AL 35903

Proposals may be hand-delivered to:

Gadsden State Community College 1001 Korner Street Joe Ford Center, Suite 113 Gadsden AL 35903

Proposals delivered by the offeror, United States Postal Service, Federal Express, UPS, or other delivery service must have the RFP number indicated on the envelope.

#### Form of Proposal

All proposals must be sealed when received. Electronic proposals will not be considered.

#### **Sales Tax Exemption**

Pursuant to the Code of Alabama, 1975, Title 40-23-4(A)(11), the College is exempt from paying sales tax. Prices are not to include sales tax. An exemption letter will be furnished upon request.

#### Acceptance

The responsibility of determining the acceptability of any products or services offered rests solely with Gadsden State.

#### **Presentation**

Offerors who submit a proposal in response to this RFP may be required to make a presentation/demonstration of their proposal based on selection by the College. These presentations and demonstrations must show the College the "live" system functioning on a computer-based system.

#### **Discussions**

Discussions may be conducted with offerors who submit proposals determined to be reasonably susceptible of being selected for award; but proposals may be accepted without such discussions.

#### **Modification or Withdrawal of Proposals**

Proposals may be modified or withdrawn by written notice if received at the place designated for receipt of proposals, prior to the proposal due date and time, or if discussions have begun, and prior to the date and time by which best and final offers must be submitted.

#### Late Proposals, Late Withdrawals, and Late Modifications

Any proposal withdrawal or modification received after the specified due date and time at the place designated for receipt of proposals will be considered late.

#### Responsibility and Responsiveness

Proposals will only be considered by an offeror who has submitted a proposal which conforms in all material aspects to the RFP.

#### **Offeror Responsibilities**

The Offeror will assume all liability for employees while working on Gadsden State campuses.

The Offeror will assume all liability for any injuries suffered by any person in connection with the Offeror's equipment and vehicles.

The Offeror will be responsible for the repair or replacement cost of any damage to Gadsden State property caused by the use, misuse, or negligence of the Offeror's employees.

All Offeror's employees working on this contract shall be bonded, or the Offeror accepts all responsibility.

The Offeror agrees to indemnify, defend, save the Gadsden State, the Alabama Community College System and its Board of Trustees (hereinafter Releasees) harmless from any and all claims, demands, actions, debts, liabilities, judgments, costs, and attorney's fees arising out of, claimed on account of, or in any manner predicted upon loss of or damage to property or injuries to or the death of any and all person whatsoever, in any manner, caused or contributed to by the offeror, its agents, servants, or employees, while in, or about Gadsden State premises on which the work under this RFP is to be done, or while going to or departing from same, and to save the Releasees harmless from and on account of damages of any kind which the Releasees may suffer as the result of the acts of any of the offeror's agents, servants or employees in or about the performance of any contract between the Offeror and Gadsden State.

The Offeror shall indemnify, defend, and hold the Releasees harmless for any liability incurred by the Releasees because of the non-payment, for any reason, of any debt or obligation for which the Offeror has agreed to bear responsibility for payment, including the Releasees attorney's fees, costs of litigation and the amount of any judgment or extra judicial settlement entered into by Gadsden State, including interest.

The Offeror will be completely responsible for supervising and directing the work under this RFP.

The Offeror agrees that it is fully responsible for the acts and omissions of persons employed by the Offeror.

The Offeror will be responsible for labor, equipment and supplies to provide services described herein.

Any defective work or materials, non-conformance to RFP requirements, damaged materials, or unsatisfactory installation shall be corrected to Gadsden State's satisfaction by the successful offeror at no additional charge. Unless specifically called for in the RFP, all products for purchase must be new, never previously used, the current model and carry the manufacturers' standard warranty. Remanufactured, demonstrator, used or irregular items will not be considered.

#### **College Rights**

Gadsden State reserves the right to reject any or all proposals, or any part thereof, and to waive any technicality in the offering in the best interest of the College.

Gadsden State reserves the right to purchase according to availability of funds.

Gadsden State may cancel any contract resulting from an award of this RFP at any time with 15 days' written notice of termination.

Payment shall be contingent upon the Gadsden State's inspection of and satisfaction with completed work, services, or materials.

#### Insurance

The Offeror may be required to purchase and maintain such insurance as will provide protection from claims for damages because of bodily injury, sickness, or disease, or death of any person including claims insured by standard personal injury liability, policies, and from claims for injury to, loss, or destruction of tangible property, including loss of use resulting there from, any or all of which may arise out of or result from Offeror's operations under the scope of work, whether such operations be by Offeror anyone directly or indirectly employed by Offeror for whose acts offeror may be legally liable. This insurance shall include the types and specific coverage(s) and be written for not less than any limits of liability required by law. Insurance must include, but is not limited to, coverage for commercial general liability, commercial

automobile liability, worker's compensation, and employer's liability coverage. The Releasees shall be named as an additional insured on all policies. The Offeror may be required to provide Gadsden State a copy of its Certificate of Insurance.

#### **Licenses and Permits**

The Offeror must obtain and maintain, any and all necessary licenses and permits, and comply with all applicable Federal, State, and Local laws in conjunction with the performance of the scope of work. Gadsden State may request valid copies of necessary licenses and permits.

#### State of Alabama Disclosure Statement

Section 41-16-82 of the Code of Alabama 1975 requires the Vendor Disclosure Statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000. In circumstances where a contract is awarded by competitive bid, the Statement shall be required only from the person receiving the contract and shall be submitted within ten (10) days of the award.

#### Beason-Hammon Alabama Taxpayer and Citizen Protection Act

As required by Section 31-13-9(k) of the Code of Alabama 1975, the supplier agrees to the following: "By signing this contract, the contracting parties affirm, for the duration of any agreement that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom." Verification of enrollment in the E-Verify program will be required prior to any award to a supplier who employs one or more employees within the State of Alabama. E-Verify documentation should be identified with the bid number and the buyer name. Failure to provide documentation within 5 calendar days of notification will result in the rejection of the supplier's bid. To enroll in the E-Verify program visit https://www.e-verify.gov/.

#### Certification Pursuant to Act No. 2006-557

Section 41-4-142 of the Code of Alabama 1975 (Act No. 2006-557) provides that every bid submitted, and contract executed shall contain a certification that the supplier, supplier, and all of its affiliates that make sales for delivery into Alabama or leases for use in Alabama are registered, collecting, and remitting Alabama State and local sales and use tax, or simplified seller use tax, and/or lease tax on all taxable sales and leases into Alabama. By submitting this proposal, the offeror is hereby certifying that they are in full compliance with Section 41-4-142, they are not barred from bidding or entering into a contract as a result and acknowledges that the awarding authority may declare the contract void if the certification is false.

#### **Debarment and Suspension**

Per e-CFR §200.214 Suspension and debarment. Non-Federal entities are subject to non-procurement debarment and suspension regulations implementing Executive Orders 12549 and 12689, 2 CFR Part 180. The regulations in 2 CFR Part 180 restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs or activities. By submitting this proposal, the offeror is hereby certifying that they are in full compliance with CFR 200.214.

#### Debarment and Suspension Certification:

- a. The Offeror certifies to the best of their knowledge and belief, they are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from a covered transaction by any Federal department or agency;
- b. That the Offeror has not within a three-year period preceding this agreement been convicted of or had a civil judgment rendered against them for commission of fraud or criminal offense in connection

with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statues or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

- c. The Offeror is not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local); and
- d. The Offeror has not, within a three-year period preceding this agreement, had one or more public transactions (Federal, State or local) terminated for cause or default.

#### **Federal Contracting Provisions**

By submitting this proposal, the Offeror agrees to comply with all the provisions required for federal contracting and agrees to provide Gadsden State with appropriate documentation. These provisions include, but are not limited to, the Davis-Bacon Act, Copeland "Anti-Kickback" Act, Contract Work Hours and Safety Standards Act, and Clean Air Act. Furthermore, the offeror acknowledges that any resulting contract may address breach of contract, termination for cause and the Equal Employment Opportunity clause provided under 41 CFR 61-1.4(b).

#### **Additional Terms and Conditions**

The following provisions shall take precedence over any and all contrary or conflicting provisions of the agreement between the parties and shall govern the rights and obligations of the parties: This agreement shall be governed by and construed in accordance with the laws of the State of Alabama without giving effect to any choice- or conflict- of- laws, provisions, or rules (whether of the State of Alabama or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than those of the State of Alabama. It is further agreed that the terms and commitments contained herein shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama of 1901, as amended by Amendment Number 26. If any provision of this agreement shall contravene any statute or constitutional provision, either now in effect or which may be enacted during the term of this agreement, then the conflicting provision of this agreement shall be deemed null and void. Contracting party/offeror understands, acknowledges, and agrees that its sole and exclusive remedy for any claim which may arise from or relate to this agreement is to file a claim with the Board of Adjustment of the State of Alabama. By signing this contract, the contracting parties affirm, for the duration of this agreement, that they will not violate federal immigration law or knowingly employ, hire, for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of this agreement and shall be responsible for all damages resulting there from. This agreement constitutes the sole and entire agreement of the parties to this agreement with respect to the subject matter contained herein, and supersedes all prior and contemporaneous understandings, negotiations, and agreements, both oral and written, with respect to such subject matter. In accordance with the recommendations of the Governor and the Attorney General of the State of Alabama, the parties shall consider settling all disputes arising from or related to this agreement by using appropriate forms of nonbinding alternative dispute resolution. In the event of proration of the fund from which payment under which this agreement is to be made, the agreement will be subject to termination. This agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. In compliance with Act 2016-312, the contractor hereby certifies that it is not currently engaged in, and will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with which this state can enjoy open trade. It is understood that there is no entitlement to any state merit system benefits to anyone working under this agreement. In accordance with Alabama Act 2023-409, the vendor does hereby verify that, without violating controlling law or regulation, it does not and will not, during the term of the contract, engage in economic boycotts.

## RFP Certification Form

## RFP 25-1917 Athletic and Box Office Ticketing System

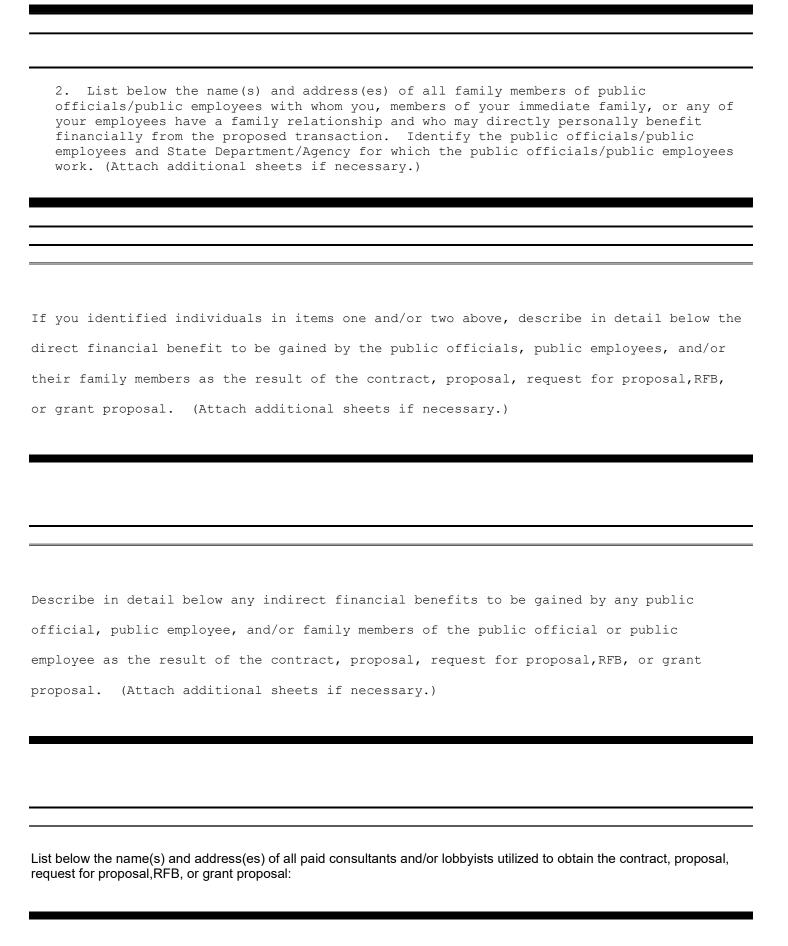
Company Name:		
Street Address:		
City, State:		Zip:
Telephone:	E	Email:
furnish each item or service offered at the solicitation. I have not been in any agreement	price quoted. I will comply wit ent of collusion among offeror frain from offering. I further co ge that the contracting state a	
Typed or Printed Name of Above:		
Notary's Signature	Date	Notary Seal and Expiration Date

## **State of Alabama**

# Disclosure Statement (Required by Act 2001-955)

ENTITY COMPLETING FORM	Agreement Number
ADDRESS	<del></del>
CITY, STATE, ZIP	TELEPHONE NUMBER
STATE AGENCY/DEPARTMENT THAT WILL RI Gadsden State Community College	ECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD  •
ADDRESS 1001 George Wallace Drive	
CITY, STATE, ZIP  Gadsden, AL 35903	TELEPHONE NUMBER (256) 549-8244
This form is provided with: Contract Proposal Request	for Proposal (x)RFB Grant Proposal
Agency/Department in the current or last fiscal years No	ent that received the goods or services, the type(s) of goods or services previously
Have you or any of your partners,	, divisions, or any related business units previously
applied and received any grants	from any State Agency/Department in the current or last
fiscal year?	
Yes No If yes, identify the State Agency/Department that	awarded the grant, the date such grant was awarded, and the amount of the grant.

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)



or misleading information.		
Signature	Date	
Notary's Signature	Date	Notary Seal and Expiration Date

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect

Act 2001-995 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

## FORM FOR SECTIONS 9 (a) and (b) BEASON-HAMMON ALABAMA TAXPAYER AND CITIZEN PROTECTION ACT; CODE OF ALABAMA, SECTIONS 31-13-9 (a) and (b)

#### AFFIDAVIT FOR BUSINESS ENTITY/EMPLOYER/CONTRACTOR

(To be completed as a condition for the award of any contract, grant, or incentive by the State of Alabama, any political subdivision thereof, or any state-funded entity to a business entity or employer that employs one or more employees)

#### RE: Gadsden State RFP 25-1917 Athletic and Box Office Ticketing System

State of		
County of		
Before me, a notary public, personally appeare follows:	ed (print name), who being du	ly sworn, says as
funded entity to a business entity or employer to	rant, or incentive by the State of Alabama, any political subdivision that employs one or more employees, I hereby attest that in my cate position) for	apacity as
	t said business entity/employer/contractor shall not knowingly em	
	ver/contractor is enrolled in the E-Verify program.  G THAT BUSINESS ENTITY/EMPLOYER/CONTRACTOR IS ENI	ROLLED IN THE E-
	Signature of Affiant	
Sworn to and subscribed before me this	day of,	20
I certify that the affiant is known (or made known	wn) to me to be the identical party he or she claims to be.	
	Signature and Seal of Notary Public	

Author: Jean Brown

Statutory Authority: Code of Alabama, sections 31-13-9 (a) and (b);

Section 31-13-9 (h).

History: New Rule: Filed December 12, 2011, effective December 12, 2011